



Save for Tomorrow  
While Enjoying Today

## Heritage Plus Plan

In 2018, employees who are self-employed individuals already know the benefits of what an Individual 401(k) or a SEP IRA can do for them. These plans allow individuals with no employees to defer up to \$61,000<sup>1</sup> on an annual basis. Yet, what do professionals do when \$61,000 is simply not enough? What do you do when you're told that tax-deductions must come from other sources?

The Heritage Plus Program allows self-employed individuals the ability to defer up to \$320,000<sup>2</sup> annually on a tax-deductible basis. The Heritage Plus Program is a combination retirement plan featuring a 401(k) Profit Sharing Plan along with a Defined Benefit Pension Plan (IRC Code 415). Individuals are now able to defer on a taxed deductible basis over \$2,789,000 over a relatively short period of time, typically less than 15 years.

The Internal Revenue Service allows you to fund your benefit each year, under rules defined under the Pension Protection Act of 2006 (PPA); the amount you fund each year can be taken as a tax deduction. The mechanics of both Plans are simple when properly coordinated with a qualified Financial Advisor, your accountant and Heritage Administrative Services. The Heritage Plus Program allows for some flexible in contributions and is customized to each individual's unique financial plan.

As every financial plan is different, so is each Heritage Plus Program. Each Heritage Plus Program comes with a pre-approved IRS document guaranteeing that your Plan Document has been reviewed and accepted by the IRS. With the comfort of knowing that your Retirement Plan Document is insulated from liability, receiving annual six-figure tax deductions just became that much easier.

Combination Retirement Plans are nothing new; it was in 2006 with the passing of the Pension Protection Act that allowed individuals to increase their combined tax deduction on their 401(k) Profit Sharing Plan and Defined Benefit Plan. Defined Benefit Plans have always been age-sensitive, permitting individuals in their 40's and 50's to receive larger benefits than those in their 20's or 30's. When combined with a 401(k) Profit Sharing Plan, which allow for 100% discretionary contributions, individuals were now afforded the luxury of receiving large tax deductions typically associated with Defined Benefit Plans with the flexibility normally related to 401(k) Plans.

The Heritage Plus Program is a unique way of looking at retirement. With the ability to accumulate over \$2,789,000 over a short period of time, individuals can now look at their Golden Years with more clarity and certainty than at any other time during their working career. For more information on the Heritage Plus Program, contact your Financial Advisor or Heritage Administrative Services directly.

1: Participant is age 50 or older

2: 58-year-old individual with \$275,000 in W-2 Compensation including full 401(k) deferral, full catch-up contribution and a 6% profit sharing contribution.

Consult your accountant and/or attorney regarding the tax and financial implications of the program. Heritage Administrative Services and their employees, as well as the insurance company illustrated, do not provide tax, accounting or financial planning advice. Benefits and contributions are subject to change if mandated by revisions of the Internal Revenue Code and/ or IRS regulations. Heritage Administrative Services is an independently owned third party administration firm with no affiliation with any insurance carrier or broker/dealer.

All References to IRS Codes can be found at: <http://www.irs.gov/Tax-Professionals/Tax-Code,-Regulations-and-Official-Guidance>